

REPORTING PROFORMA FOR COMMERCIAL WINGS

(Data Source: Central Statistical Organization and Ministry of Commerce, Myanmar)

Name of the Mission (Country): EMBASSY OF INDIA, YANGON, MYANMAR

I. MONTHLY REPORT FOR OCTOBER 2022

A. Trade in goods

(i) Quantitative Data

a) Total trade in goods during

0	8	2	0	2	2
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	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Country's trade with India	82.62	43.94	F
Country's total global trade	1527.23	1491.00	F

b) Preferential trade in goods during

0	8	2	0	2	2
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1	ASEAN-India FTA	11.52	350.84

(Source: Customs/National Trade Statistics of reporting country)

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1	---	Data not available	----

(Source: based on Certificate of Origin issued by reporting country)

c) Top 10 items of Import from India during

0	8	2	0	2	2
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S.No.	Commodity Name	Commodity (6-digit HS tariff line)	Value (US\$ million)	Quantity (in thousand)	Unit of Measurement	% share in total import of the commodity
1.	Medicaments	300490	15.53	978	Kg	35%

2.	Lead-acid storage batteries, of a kind used for starting piston engines.	850710	1.90	35	U	4.3%
3.	Petroleum Gases and other gaseous hydrocarbon liquified	271114	1.69	76990	MBT U	3.8%
4.	Insecticides	380859	1.18	215	Kg	2.68%
5.	Agricultural tractors and forestry tractors, wheeled, of an engine power Exceeding 37 kW but not exceeding 75 kW	870193	1.15	*	U	2.61%
6.	Urea, Whether or not in Aqueous Solution.	310210	0.98	3493	Kg	2.23%
7.	Human Hair	050100	0.84	221	Kg	1.9%
8.	Other electric conductors	854442	0.82	351	Kg	1.8%
9.	Human Blood, Animal blood prepared for therapeutic, prophylactic, or diagnostic uses	300220	0.79	4	Kg	1.79%
10.	Cotton yarn containing predominantly, but < 85% cotton by weight	520790	0.78	404	Kg	1.77%

d) Top 10 items of Export to India during

0	8	2	0	2	2
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S.No.	Commodity Name	Commodity (6-digit HS tariff line)	Value (US\$ million)	Quantity (in thousand)	Unit
1.	Beans	071331	37.80	41595	Kg
2.	Pigeon peas	071360	22.80	28250	Kg
3.	Zinc, Not Alloyed, Containing 99.9% Or More By Weight of Zinc, Unwrought	790111	2.63	699	Kg
4.	Kidney beans, including white pea beans (Phaseolus vulgaris)	071333	2.56	2520	Kg
5.	Edible fruit and nuts; peel of citrus fruits or melons	080280	2.28	1183	Kg
6.	Tin, not alloyed products	800110	1.84	78	Kg
7.	Smoked sheets, technically specified natural rubber (TSNR)	400122	1.80	1147	Kg
8.	Fish, frozen, excluding fish fillets and other fish meat of	030389	1.59	277	Kg
9.	Plywood	441239	1.42	2	Kg
10.	Refined Lead	780110	0.70	349	Kg

e) Potential products of imports from India

S.No.	Commodity (6-digit HS tariff line)	Rationale (Max.200 words)
1.	300490 Pharmaceutical Products (3004)	Indian pharma sector has a market share of about 38% and there are around 50 Indian pharma companies like Zydus, Dr Reddy's, Cipla, Sun Pharma etc. that have presence in Myanmar. Zydus has also invested in Myanmar by setting up of a plant at Thilawa for USD 23 Million. Exports of pharmaceuticals increased from US\$ 221.78 million in 2019-20 to US\$ 322 Million in 2021-22.
2.	271019 (Other Petroleum Oils and Oils obtained from Bituminous Minerals)	India's export of these products in 2018-19 was US\$145.04 million which decreased in 2019-20 to US\$17.07 million. Myanmar's fuel requirement before COVID was around 600 Kilo Tonne (KT) per month. Around 60% of these requirements were sourced from Singapore. After declaration of emergency in Myanmar, demand of fuel has declined to 300 KT per month. Also, there is some issue in importing it from Singapore now. It was found that there is a good scope for increasing India's fuel oil export to Myanmar.
3.	271012 (Light Oils and Preparations)	India's export of these products in 2018-19 was US\$52.54 million. But there was no export in 2019-20. Indian companies can explore the market.
4.	210690 (Food Preparations)	There is potential market for food preparations products in Myanmar. Indian exporters can enhance their market share in this area. India's export of Food Preparations in 2021-22 (April-Jan) has reached US\$6.7 million.
5.	Motorcycles and automobile parts	Motorcycles; parts and accessories have good potential in Myanmar. Numbers of vehicles used in Myanmar have increased remarkably. Indian spare parts of automobile have good scope in Myanmar.
6.	Agriculture Machinery (8433)	Myanmar's major import items in the agricultural sector are power tillers, hand tractors, fertilizers, pesticides, herbicides, diesel oil, dumpers, loaders and spare parts, water pumps, hydraulic excavators, gear box assembly for hand tractors, MS rod & mild steel and hybrid.
7.	Iron & Steel (72)	Indian steel has advantage of less voyage time (4-5 days) compared to of Chinese (around 30 days). Myanmar importers prefer Indian steel due to its reputation of better quality. China is leading supplier of iron & steel. India can increase its share in Myanmar's global import of iron & steel.
8.	Maize (Corn) Seed (100510)	It is observed that export of Maize (Corn) seed from India to Myanmar has increased in CFY compared to last FY.
9.	Oil Cake (2304, 2305 & 2306)	Myanmar's global import of Oil Cake (230400) during June 2021 was of US\$44.55 million. There is good scope for increasing India's export of oil cake to Myanmar. We held meetings with Myanmar Livestock Federation and Animal Feed Association to explore the possibility to enhance India's export of oil meals to Myanmar.

10.	Plastic Raw Material (39)	Myanmar has restricted import of finished goods to enhance their domestic economic activities and domestic production. Hence there is greater demand for raw materials for different industries. Myanmar Plastics Industries Association has shown interest in supply of raw material for plastic from India.
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(ii) **Qualitative Feedback**

Month

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Market Access Alerts (attach copy of notification):

a. Alerts on customs tariff changes: - Nil

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
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b. Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.) Nil

S.No	Notification no./ date	Measure	HS Codes	Effective from	Remarks if any

c. Alerts on standards, technical regulations and conformity assessment procedures: Nil

S.No.	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
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d. Alerts on trade defense measures taken by respective country: Nil
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification no., date or other references	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS codes)	Effective from	Remarks if any

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- e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc. - NIL

S.No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any
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(iii) Other Feedback

- a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country - NIL

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)
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- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation) - NIL

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, TATC)
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- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

S.No.	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received (Max.200 words)
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(iv) Any other submissions:

Dr. Vum Lyan Thang, Chairman of Chin Social Welfare Association and Executive Committee members of Mandalay Region Chamber of Commerce and Industry (Mandalay) participated at 43rd INDIA CARPET EXPO at “Bhadohi Carpet Expo Mart” Bhadohi, Uttar Pradesh from 15-18 October, 2022.

B. Trade and Investment:

a. Significant trends in trade and investment (Sources: Govt. of Myanmar statistics)

S.No.	Category	Details of significant trends (Max.200 words)	Analysis (Max. 200 words)
1.	Trade in Goods	<p>As per data of Ministry of Commerce, Myanmar, bilateral trade between India and Myanmar is US\$1459.968 million during FY 2020-21 (October-September). India’s export to Myanmar is US\$ 586.540 million and import from Myanmar is US\$ 873.428 million.</p> <p>During the mini-budget period (October 2021 – March 2022), the bilateral trade was of US\$815.837 million. India’s export was of US\$311.155 million and import valued at US\$504.682 million.</p>	<p>Sanctions by the US, UK, Canada, EU and some individual European countries, withholding of international aid funds, and plunging export earnings have constrained the inflow of foreign currency. In an effort to save outflow of foreign exchange, Myanmar authorities are trying to reduce import of luxury / non-essential items. The government has emphasized on boosting domestic production of essential items including pharmaceuticals and reduce the import of goods. This may affect export from India also. A total of 9099 tariff lines (about 81 percent) are now subject to an import license in Myanmar.</p>
2.	Trade in Services	Not Available	-----
3.	Investment	<p>As of 31 October 2022, India is presently the eleventh largest investor in Myanmar with an approved accumulative investment of US\$775.133 million by 36 Indian enterprises, permitted by the government, from 1988-89 to 2021-22.</p>	<p>Since many of Indian investment is routed through Singapore and other countries, the figures showed in Myanmar Government (DICA) statistics does not reflect correct picture.</p>

b. Opportunities for investments/ assets on offer/major company divestment: Nil

S.No.	Sector Name (List attached)	Particulars of the asset /company	Contact details
1.	NA		

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)- Nil

S.No.	Tender/ procurement notice No and date	Sector	Value of tender/ procurement
1.	Myanma Oil and Gas Enterprise Tender (32/2022-2023)	Oil & Gas	N.A
2.	Geological and Geophysical Data Preview of Myanmar Onshore and Offshore Blocks	Energy	N.A

a. Trade Queries for Imports/Exports (if not uploaded on the Indian trade portal)

Sr. No.	Company	Products	Contact Email	Action Taken
1.	Onpoint Legal Overseas	Ginger	onpointlegaloverseas@gmail.com	Replied
2.	Citron Herbals LLP	Ayurvedic Products	citronherbals@gmail.com	Replied
3.	DCM Wood Industries	Wood based industries	dcm.aizawl@gmail.com	Replied
4.	Vigilant Life Sciences Pvt Ltd	Medicines & Medical Equipments	shailendra3084@gmail.com	Replied
5.	L.G.Balakrishnan & Bros Limited	Automotive Chains, Sprockets, Tensioners & OE Supplier under the brand name ROLON	pj.purushothaman@lgb.co.in	Replied
6.	HD International	Stone Aggregate, Onion, Chillies	hdinternational16@gmail.com	Replied
7.	Blue Sky Traders	Biodegradable carry bags, Herbal Medicines,	parag.raval@blueskytraders.com	Replied
8.	Smart Expos	Major export items from india	smartexpos@gmail.com	Replied
9.	Fabric India Handloom Industry	All kinds of handloom items, handmade floor-covering, roofmate, doormate, sofa-cover etc.,	fabricindiahandloomindustry@gmail.com	Replied
10	Bizvovery Pvt.Ltd	Pulses, Grains,Spices,Extracts and Oil under the Brand Name of AGRIZY	mayank.shukla@naturalzy.com	Replied
11	Deltan Industries	electronic products & Home appliances	deltanindustries@gmail.com	Replied
12	Hardware express	Steel Hardware products	hardware.express001@gmail.com>	Replied
13	Vairag International	Food Colours	sales@vairag.in	Replied

14	MNS Credit Management Group (P) Ltd.	Business Information Reports services	services@mnscredit.com	Replied
15	Rajput Import & Export	Knitted garments	info@xportxpress.in	Replied
16	Metrix Healthcare	Nutraceutical products such as herbs, <u>phytonutrients</u> , probiotics, vitamins, minerals.	<u>export@metrixhealthcare.com</u>	Replied
17	KisanKraft Limited	small agriculture machineries	<u>jacob.joe@kisankraft.com</u>	Replied
18	LNV EXIM	All types of food commodity	<u>Lnvexim13@gmail.com</u>	Replied
19	Malaya Saurabh	Basmati Rice	malayasaurabh@gmail.com	Replied
20	Front line	Waved Fabric (HS code: 5407)	sales@frontlineexim.com	Replied
21	JR Tape Pvt. Ltd.	BOPP Packaging Tape	multipectapesint@gmail.com	Replied
22	Dgpanda Exims	Acetic Acid.	info@dgpandaexims.com	Replied
23	M/s USP Tradex	Imitation Jewellery	usptradex@gmail.com	Replied
24	Cargo Kings Partner's	PAINTS AND VARNISHES (HS CODE = 3208)	cargokings07@gmail.com	Replied
25	Bardhaman Export	agro food products like Sauce, jam, Pickle, Papad and Indian kitchen spices,	<u>asimkarmakarexport@gmail.com</u>	Replied
26	Sustainable Stewardship Private Limited	plywood	<u>pg@sustainablestewardship.net</u>	Replied
27	Empire industries	cardamom extract flavor, masala flavor, lemongrass flavor, ginger flavor, instant black tea extract and instant coffee powder	office@avgroupe.com	Replied
28	WE Loyal Exports	Buffalo Meat	weloyalexports@gmail.com	Replied
29	M.P Industries	wall clocks	kashyapjogidas2610@gmail.com	Replied
30	Team Telesystems	Tea and Tea-based products.	<u>prasik.salvi@teamtel systems.com</u>	Replied
31	ORGANEXS	Construction Material Chemicals (HS Code- 38244090)	<u>dewan@organexs.com</u>	Replied
32	KMC Overseas	spices	contact@kmcoverseas.com	Replied
33	Rajput Export	Knitted garments	info@xportxpress.in	Replied

34	AS enterprises	General commodities	asentprises2022@gmail.com	Replied
35	Clifton Pereira	Furniture	clifton_pereira@yahoo.com	Replied
36	Metrix Healthcare	Nutraceutical products such as herbs, <u>phytonutrients</u> , probiotics, vitamins, minerals	export@metrixhealthcare.com	Replied
37	Satvatz Exim Pvt Ltd	Home care and cosmetics	<u>rushabh.satvatzexim@gmail.com</u>	Replied
38	M/s Sai Shree Enterprises	Manufacturing of Fogging Machines	<u>saishreee@yahoo.in</u>	Replied
39	Manav Steel & Engineering Co.	Steel Products (Stainless Steel Pipes, Tubes, Sheets, Plates, Coils, Flanges, Valves, Pipe-Fittings, Forge Fittings)	siddharth@manavsteel.com	Replied
40	Slsikandar	Hydraulic Gear lift pump for tractors	aravalienggalwar@gmail.com	Replied
41	Tawakkal Arecanut Processing & Trading Pvt Ltd	arecanut/ betelnut	tawakkalarecanut@gmail.com	Replied
42	RISE Textile	Polyester Fabrics, Chiffon Fabrics, Modal Chanderi, Georgette Fabric, Burkha Fabrics, Satin Fabrics, Dupatta Fabrics, Organza Fabrics	<u>risetextile2@gmail.com</u>	Replied
43	A-ONE International	Air compressor, Screw Compressor, Air receiver tank, Refrigerated Air Dryer & Vacuum pump	info@aoneint.co.in	Replied
44	New Kamath Tobacco company Pvt Limited	Shisha (Hookah/Water-pipe) tobacco HS code 24031100/ 24031110	exports@newkamath.in	Replied
45	Bardhaman Export	Agro food products like Sauce, jam, Pickle, Papad and Indian kitchen spices	asimkarmakarexport@gmail.com	Replied
46	M/s Hare Krishna Boxes Private Limited,	manufacturers of corrugated packaging boxes.	exim@harekrishnabox.com	Replied
47	Abhay Pharma	Sevelamer Carbonate Tablet (HS Code -30049099)	abhaypharma1712@gmail.com	Replied
48	SR Medicare Pvt Ltd	Pharmaceuticals	export.akanksha@srmedicare.com	Replied
49	Federation of Indian Export Organisations (FIEO)	List of importers and Associations	neelamrawat@fieo.org	Replied
50	Kores	stationery items	dharanv@kores-india.com	Replied
51	Uma International	carpets	shivdhankar2807@gmail.com;	

52	Uma International	castor oil HS code 15153090	shivdhankar2807@gmail.com	Replied
53	Inter corp	List of exhibitions	co@intercorp.in	Replied
54	Raymond Forge India Pvt. Ltd.	industrial raw materials in Stainless Steel, Alloy Steel, Copper, Brass, Mild Steel, Aluminium and Titanium	raymondforgeindia@gmail.com	Replied
55	Unico tiles pvt ltd	Ceramic tiles and sanitaryware	meera@unicotiles.com	Replied
56	Uma International	Polyethylene (Inc Cones)	shivdhankar2807@gmail.com	Replied
57	All Frontier (Health Fitness Nutrition) Global	Perfumes, Cosmetics, Nutraceuticals, Pharmaceuticals, Herbal products	yes@allfrontierglobal.com	Replied
58	Bazayan	APIs, Chemicals	a.sharma@bazayan.ch	Replied
59	Waterway Industries	Faucets, Taps, Bathroom C.P. Fitting & Bath Accessories.	hanesbathfittings@gmail.com;	Replied
60	Aspire Overseas	Men's T-shirt's	sales.aspireoverseas@gmail.com	Replied
61	Clifton Pereira	Scaffolding	clifton_pereira@yahoo.com	Replied
62	Bizvovery Pvt.Ltd	Pulses, Grains,Spices,Extracts and Oil	mayank.shukla@naturalzy.com	Replied
63	Blue Sky Traders	Biodegradable carry bags and Herbal Medicines	parag.raval@blueskytraders.com	Replied
64	Aeonim Healthcare	Pharmaceuticals	sales@aeonimhealthcare.com	Replied
65	Ranitronics	Rice, Urea and Sugar	info@ranitronics.com	Replied
66	10X Exports	UBC Scrap HSN code :- 76020010	info10xexport@gmail.com	Replied

e. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.: (Max. 500 words) - Nil

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C. Tourism

(a) Tourist Visa issued:

S.No.	No. of Tourist Visa issued during the month	No. of Tourist Visa issued during the same month last year	No. of Tourist Visa issued cumulatively during the year	No. of Tourist Visa issued cumulatively during the last year
1.	542	Nil	1030	Nil

(b) Indian Tourism Promotion Events held/organized: Nil

S.No.	Details of Event	Themes	Avg. No. of Participation
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(c) Use of Social Media/Print Media/ Electronic Media for promoting Tourism:

Activity	Print	Electronic	Twitter	Facebook	Instagram	Youtube	Any other
No. of posts	--	--	--	03	--	--	--
No. of impression	--	--	--	--	--	--	--
Likes	--	--	--	48	--	--	--

(d) Any advisory issued by the country for travelling to India: No

S. No.	Advisory	Reason	Action Taken
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(e) Interactions held with Tour Operators for promoting tourism in India: No

S. No.	Tour Operator	No. of Interactions Held
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(f) Any other information :

Nil

D. Transfer of Technology to India : Not enough scope for transfer of technology from Myanmar to India.

(a) New Technology identified / covered in Press : Nil

S. No.	Name of Technology	Details	Usage	Sector	Company
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(b) Any interest received from Foreign Companies for Technology Transfer : Nil

S. No.	Name of Company	Sector	Details
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(c) Any query received from Indian company seeking technological solutions : Nil

S. No.	Name of Company	Sector	Details
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(d) Any science / technology exhibition held : Nil

S. No.	Details	Sector	Participation	Participation from India
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(e) Any press coverage on new patents / designs / IPR filed / granted : NIL

S. No.	Details	Sector	Name of Applicant
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(f) Any other information

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E. Details of trade research, information dissemination activity of the commercial wing

a	Nature of activity (trade research, Information dissemination, seminars etc)	Details of Seminar/ conference (date/ venue, no of participants) or research	Details of trade research (title of the report, executive summary, date of publication)
1.	Information dissemination	SANJEEVANI (India Heals) from 03 rd -05 th November, 2022 at India Expo Centre, Greater Noida, India. (Postponed to first quarter of 2023)	Disseminated on 22 September, 2022
2.	Information dissemination	invitation letter to Union Minister H.E. Mr. Aung Naing Oo for addressing the Annual Session as Guest of Honour on 11th November 2022 at ITC Sonar, Kolkata, India organized by Indian Chamber of Commerce (ICC)	Disseminated on 18 October, 2022
3.	Catalogue launch	Trade Promotion from Eastern and North Eastern India - DGFT – Catalogue of products from West Bengal	Disseminated on 20 October, 2022
4.	Information dissemination	ASEAN India Research Training Fellowship (AIRTF) program under the aegis of Department of Science & Technology (DST), Ministry of Science and Technology, Government of India, since 2018. The program enables young researchers from ASEAN Member States to carry out research at an Indian host research/academic Institution.	Disseminated on 13 October, 2022

5.	Information dissemination	7th edition of TIE Global Summit with the theme Technology Entrepreneurship, will be held in India this year between 12-14 December at HICC-Novotel, Hyderabad, being hosted by TIE Hyderabad.	Disseminated on 10 October, 2022
6.	Information dissemination	15th Urban Mobility India Conference cum Exhibition 2022 from 04-06 November, 2022 at Hotel Grand Hyatt Bolgatty Kochi.	Disseminated on 13 October, 2022

F. Details of activities conducted out of Trade promotion budget : s

BE for current financial year	RE for current financial year	Amount utilized	Details of Activity (Max.200 words)
Rs.2.00 Lakh	-----		

G. Action taken on the previous JWGs, Joint Commissions, Sub-Commissions etc. (issues that Mission had to follow up with host government) : Nil

S.No	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
1.	As the follow up action on 5 th JWG and 4 th JSC on Power Cooperation	the draft agreement for preparation of Detailed Project Report (DPR) for High Capacity High Voltage Interconnection between India and Myanmar.	Shared with MOFA and response awaited.
2	-do-	The details of Capacity Building Training Programme offered by PGCIL and NTPC has been shared with Myanmar Government Authorities.	NV has been sent to Myanmar side for their comments.

H. Complaints from foreign buyer/supplier on quality and trade dispute : NIL

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.

I. Complaints of Indian exporter/importer : NIL

Name of Indian exporter/importer	Address & Address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was	Any outcome

			referred .	
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J. Anv other issue of importance (Max. 500 words)

- Rupee-Kyat Cross-border Trade Settlement Mechanism Discussion Meeting was held on October 6, 2022 through video conferencing among CBM, EoI, SBI and PNB. U Zaw Myint Naing, Deputy Governor of the Central Bank of Myanmar gave his opening remarks.
- A virtual Buyer-Seller Meet on Export of Indian Agri Products was organized by Embassy of India, Yangon in association with Agricultural and Processed Food Products Export Development Authority (APEDA) on 12 October, 2022. The Deputy Chief of Mission, Ms Nabanita Chakrabarti delivered the Special Address and virtually released the E-catalogue for the Virtual Buyer-Seller Meet. The President/Chairman of Myanmar Rice Federation, Myanmar Livestock Federation, Myanmar Food Processors Association and Myanmar Fruits, Flowers and Vegetables Exporters Association gave their opening remarks and actively participated in the interactive session with members of APEDA.

(Manish Bajaj)
Attache (Commerce)
November 09, 2022